

Current Trade vs Trade Potential (based on *TradeSim*, version 2)

Importing country	Current trade 1999-2000, US\$ th.	Trade Potential, US\$ th.	Relative difference	Import duty	Distance	Telephone lines
<b>Exporting country: Turkey</b>						
Germany	5,615,934	6,982,941	-11	<= 1%	Rel. close	Very good
USA	2,744,667	2,338,265	8	(1% - 10%)	Rel. far	Very good
U.K.	2,054,593	2,049,861	0	<= 1%	Rel. close	Very good
France	1,844,373	2,047,450	-5	(1% - 10%)	Rel. close	Very good
Italy	1,793,505	2,841,318	-23	(1% - 10%)	Rel. close	Very good
Netherlands	932,757	634,334	19	<= 1%	Rel. close	Very good
Spain	729,056	642,362	6	<= 1%	Rel. close	Very good
Belgium	666,098	401,403	25	(1% - 10%)	Rel. close	Very good
<b>Russian Fed</b>	<b>503,424</b>	<b>26,905</b>	<b>90</b>	<b>(10% - 19%)</b>	<b>Rel. close</b>	<b>Very good</b>
<b>Israel</b>	<b>436,146</b>	<b>195,162</b>	<b>38</b>	<b>(1% - 10%)</b>	<b>Rel. close</b>	<b>Very good</b>
Greece	374,667	617,570	-24	(1% - 10%)	Very close	Very good
<b>Egypt</b>	<b>370,941</b>	<b>75,706</b>	<b>66</b>	<b>&gt; 28%</b>	<b>Rel. close</b>	<b>Rel. good</b>
Austria	353,334	475,008	-15	<= 1%	Rel. close	Very good
<b>Algeria</b>	<b>337,202</b>	<b>16,694</b>	<b>91</b>	<b>(19% - 28%)</b>	<b>Rel. close</b>	<b>Rel. good</b>
<b>Saudi Arabia</b>	<b>283,807</b>	<b>50,676</b>	<b>70</b>	<b>(19% - 28%)</b>	<b>Rel. close</b>	<b>Rel. good</b>
<b>Romania</b>	<b>252,395</b>	<b>113,531</b>	<b>38</b>	<b>(10% - 19%)</b>	<b>Very close</b>	<b>Very good</b>
Switzerl.	246,140	285,894	-7	(10% - 19%)	Rel. close	Very good
Denmark	220,564	276,656	-11	<= 1%	Rel. close	Very good
Iran	215,414	186,217	7	(1% - 10%)	Rel. close	Very good
<b>Turkmenistar</b>	<b>204,528</b>	<b>901</b>	<b>99</b>	<b>&gt; 28%</b>	<b>Rel. close</b>	<b>Rel. good</b>
Poland	191,401	150,223	12	> 28%	Rel. close	Very good
Sweden	184,618	280,882	-21	<= 1%	Rel. close	Very good
Portugal	176,865	96,375	29	(1% - 10%)	Rel. close	Very good
Canada	172,301	121,241	17	(1% - 10%)	Rel. far	Very good
<b>Tunisia</b>	<b>162,708</b>	<b>12,145</b>	<b>86</b>	<b>&gt; 28%</b>	<b>Rel. close</b>	<b>Rel. good</b>
Ireland	126,571	79,422	23	<= 1%	Rel. close	Very good
<b>Japan</b>	<b>125,732</b>	<b>1,174,616</b>	<b>-81</b>	<b>(1% - 10%)</b>	<b>Rel. far</b>	<b>Very good</b>
Hungary	113,041	70,236	23	(10% - 19%)	Rel. close	Very good
<b>Pakistan</b>	<b>103,654</b>	<b>15,494</b>	<b>74</b>	<b>(19% - 28%)</b>	<b>Rel. close</b>	<b>Rel. poor</b>
<b>Morocco</b>	<b>98,977</b>	<b>10,202</b>	<b>81</b>	<b>&gt; 28%</b>	<b>Rel. close</b>	<b>Average</b>
<b>Georgia</b>	<b>97,640</b>	<b>9,463</b>	<b>82</b>	<b>(10% - 19%)</b>	<b>Rel. close</b>	<b>Rel. good</b>
<b>Czech Rep.</b>	<b>96,110</b>	<b>49,354</b>	<b>32</b>	<b>(19% - 28%)</b>	<b>Rel. close</b>	<b>Very good</b>
Norway	91,345	98,628	-4	(1% - 10%)	Rel. close	Very good
<b>Kazakhstan</b>	<b>90,492</b>	<b>4,197</b>	<b>91</b>	<b>(1% - 10%)</b>	<b>Rel. close</b>	<b>Rel. good</b>
<b>Australia</b>	<b>86,710</b>	<b>29,570</b>	<b>49</b>	<b>(10% - 19%)</b>	<b>Very far</b>	<b>Very good</b>
<b>Jordan</b>	<b>86,015</b>	<b>6,589</b>	<b>86</b>	<b>(10% - 19%)</b>	<b>Rel. close</b>	<b>Rel. good</b>
India	84,546	118,670	-17	(19% - 28%)	Average	Average
Korea Rep.	84,394	102,514	-10	(10% - 19%)	Rel. far	Very good
<b>Finland</b>	<b>72,563</b>	<b>144,641</b>	<b>-33</b>	<b>&lt;= 1%</b>	<b>Rel. close</b>	<b>Very good</b>
China	58,509	79,635	-15	(19% - 28%)	Rel. far	Rel. good
<b>Albania</b>	<b>58,419</b>	<b>5,157</b>	<b>84</b>	<b>(10% - 19%)</b>	<b>Very close</b>	<b>Average</b>
<b>S.A.C.U.</b>	<b>52,027</b>	<b>18,749</b>	<b>47</b>	<b>(10% - 19%)</b>	<b>Rel. far</b>	<b>Rel. good</b>
Mexico	51,082	50,981	0	(19% - 28%)	Very far	Rel. good
<b>Malta</b>	<b>45,993</b>	<b>5,519</b>	<b>79</b>	<b>(1% - 10%)</b>	<b>Rel. close</b>	<b>Very good</b>
Slovenia	42,662	23,476	29	(10% - 19%)	Rel. close	Very good
Brazil	41,062	63,044	-21	(10% - 19%)	Very far	Very good
<b>Malaysia</b>	<b>39,218</b>	<b>11,009</b>	<b>56</b>	<b>&gt; 28%</b>	<b>Rel. far</b>	<b>Very good</b>
<b>Nigeria</b>	<b>38,300</b>	<b>6,849</b>	<b>70</b>	<b>&gt; 28%</b>	<b>Average</b>	<b>Very poor</b>
Argentina	33,919	27,567	10	(10% - 19%)	Very far	Very good
Indonesia	31,823	19,737	23	(1% - 10%)	Rel. far	Average
<b>Bahrain</b>	<b>27,934</b>	<b>4,359</b>	<b>73</b>	<b>(10% - 19%)</b>	<b>Rel. close</b>	<b>Very good</b>
<b>Ghana</b>	<b>26,463</b>	<b>1,337</b>	<b>90</b>	<b>(10% - 19%)</b>	<b>Average</b>	<b>Rel. poor</b>
<b>Ethiopia</b>	<b>24,055</b>	<b>1,212</b>	<b>90</b>	<b>(10% - 19%)</b>	<b>Rel. close</b>	<b>Very poor</b>
<b>Jamaica</b>	<b>22,053</b>	<b>920</b>	<b>92</b>	<b>(10% - 19%)</b>	<b>Rel. far</b>	<b>Very good</b>
<b>Oman</b>	<b>20,817</b>	<b>4,294</b>	<b>66</b>	<b>(10% - 19%)</b>	<b>Rel. close</b>	<b>Rel. good</b>
<b>New Zealand</b>	<b>18,817</b>	<b>5,236</b>	<b>56</b>	<b>(1% - 10%)</b>	<b>Very far</b>	<b>Very good</b>

In light blue: successful partnership (current trade >> potential)

In dark: untapped trade potential (potential >> current trade)

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Thailand	17,285	18,729	-4	> 28%	Rel. far	Rel. good
<b>Rep.Moldova</b>	<b>17,140</b>	<b>3,519</b>	<b>66</b>	<b>(1% - 10%)</b>	<b>Very close</b>	<b>Rel. good</b>
Lithuania	16,244	11,093	19	(1% - 10%)	Rel. close	Very good
<b>Chile</b>	<b>15,766</b>	<b>8,045</b>	<b>32</b>	<b>(1% - 10%)</b>	<b>Very far</b>	<b>Very good</b>
Belarus	14,231	22,955	-23	(10% - 19%)	Rel. close	Very good
Philippines	12,650	11,253	6	(1% - 10%)	Rel. far	Average
<b>Kyrgyzstan</b>	<b>12,643</b>	<b>496</b>	<b>92</b>	<b>(1% - 10%)</b>	<b>Rel. close</b>	<b>Rel. good</b>
<b>Latvia</b>	<b>12,149</b>	<b>5,804</b>	<b>35</b>	<b>(1% - 10%)</b>	<b>Rel. close</b>	<b>Very good</b>
<b>Estonia</b>	<b>11,798</b>	<b>4,405</b>	<b>46</b>	<b>(1% - 10%)</b>	<b>Rel. close</b>	<b>Very good</b>
<b>Kenya</b>	<b>10,234</b>	<b>1,513</b>	<b>74</b>	<b>&gt; 28%</b>	<b>Average</b>	<b>Rel. poor</b>
Venezuela	9,830	11,470	-8	(10% - 19%)	Rel. far	Rel. good
<b>Sri Lanka</b>	<b>9,590</b>	<b>2,724</b>	<b>56</b>	<b>(19% - 28%)</b>	<b>Average</b>	<b>Average</b>
<b>Peru</b>	<b>8,588</b>	<b>4,556</b>	<b>31</b>	<b>(10% - 19%)</b>	<b>Very far</b>	<b>Rel. good</b>
Colombia	7,793	8,728	-6	(19% - 28%)	Very far	Very good
<b>Cote Divoire</b>	<b>7,732</b>	<b>1,884</b>	<b>61</b>	<b>(10% - 19%)</b>	<b>Average</b>	<b>Rel. poor</b>
<b>Costa Rica</b>	<b>7,351</b>	<b>1,442</b>	<b>67</b>	<b>(1% - 10%)</b>	<b>Very far</b>	<b>Very good</b>
<b>Ecuador</b>	<b>6,185</b>	<b>1,128</b>	<b>69</b>	<b>(10% - 19%)</b>	<b>Very far</b>	<b>Rel. good</b>
<b>Uruguay</b>	<b>5,670</b>	<b>1,844</b>	<b>51</b>	<b>(10% - 19%)</b>	<b>Very far</b>	<b>Very good</b>
<b>Guatemala</b>	<b>5,505</b>	<b>1,952</b>	<b>48</b>	<b>(1% - 10%)</b>	<b>Very far</b>	<b>Rel. good</b>
<b>Tanzania</b>	<b>5,492</b>	<b>1,105</b>	<b>66</b>	<b>(10% - 19%)</b>	<b>Average</b>	<b>Very poor</b>
Iceland	4,573	3,245	17	(1% - 10%)	Average	Very good
<b>Barbados</b>	<b>3,085</b>	<b>399</b>	<b>77</b>	<b>(19% - 28%)</b>	<b>Rel. far</b>	<b>Very good</b>
<b>Madagascar</b>	<b>2,684</b>	<b>425</b>	<b>73</b>	<b>(1% - 10%)</b>	<b>Average</b>	<b>Very poor</b>
<b>Trinidad Tbg</b>	<b>2,300</b>	<b>1,060</b>	<b>37</b>	<b>(10% - 19%)</b>	<b>Rel. far</b>	<b>Very good</b>
El Salvador	2,072	1,590	13	(1% - 10%)	Very far	Rel. good
<b>Honduras</b>	<b>1,940</b>	<b>556</b>	<b>55</b>	<b>(1% - 10%)</b>	<b>Very far</b>	<b>Average</b>
<b>Nicaragua</b>	<b>1,585</b>	<b>185</b>	<b>79</b>	<b>(1% - 10%)</b>	<b>Very far</b>	<b>Average</b>
<b>Mauritius</b>	<b>1,549</b>	<b>753</b>	<b>35</b>	<b>(19% - 28%)</b>	<b>Rel. far</b>	<b>Very good</b>
<b>Zimbabwe</b>	<b>1,306</b>	<b>637</b>	<b>34</b>	<b>(19% - 28%)</b>	<b>Average</b>	<b>Rel. poor</b>
<b>Suriname</b>	<b>1,045</b>	<b>419</b>	<b>43</b>	<b>(10% - 19%)</b>	<b>Rel. far</b>	<b>Very good</b>
Paraguay	937	631	20	(10% - 19%)	Very far	Average
<b>Maldives</b>	<b>883</b>	<b>79</b>	<b>84</b>	<b>(19% - 28%)</b>	<b>Average</b>	<b>Rel. good</b>
Bolivia	878	633	16	(1% - 10%)	Very far	Rel. good
<b>Dominica</b>	<b>769</b>	<b>34</b>	<b>91</b>	<b>(10% - 19%)</b>	<b>Rel. far</b>	<b>Very good</b>
Uganda	638	1,051	-24	(1% - 10%)	Average	Very poor
<b>Belize</b>	<b>616</b>	<b>60</b>	<b>82</b>	<b>(10% - 19%)</b>	<b>Very far</b>	<b>Very good</b>
Nepal	607	801	-14	(10% - 19%)	Average	Rel. poor
<b>Papua N. Guin</b>	<b>76</b>	<b>162</b>	<b>-36</b>	<b>(19% - 28%)</b>	<b>Very far</b>	<b>Rel. poor</b>
<b>Grenada</b>	<b>14</b>	<b>58</b>	<b>-61</b>	<b>(10% - 19%)</b>	<b>Rel. far</b>	<b>Very good</b>

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